

**Media Contacts:**

Jennifer Fair  
MMI Public Relations  
(919) 233-6600

[jennifer@mmipublicrelations.com](mailto:jennifer@mmipublicrelations.com)

Patty Briguglio  
MMI Public Relations  
(919) 233-6600

[patty@mmipublicrelations.com](mailto:patty@mmipublicrelations.com)

**MedPro Rx, Inc. Names Jack Smith Vice President  
Of New Business Development**  
*Former Genentech Senior Manager  
Joins Local Specialty Infusion Pharmacy*

RALEIGH, N.C. – Nancy McFarlane, president of MedPro Rx, Inc. ([www.medprorx.com](http://www.medprorx.com)), a provider of specialty pharmacy services to clients with chronic illnesses who need clotting factor, IVIg and other medication, has announced that Jack Smith has joined the company as vice president of new business development. In this position, he is responsible for the identification of new products that will be distributed by MedPro Rx, as well as establishing contact with manufacturers of new products prior to FDA approval to secure distribution for the pharmacy.

Smith previously served as the senior manager of pharmacy relations for Genentech, Inc., a biotechnology company in San Francisco. In his 24 years at Genentech, Smith served as liaison to a specialty pharmacy client for a \$4.6 billion pharmaceutical industry forerunner, provided critical support for specialty pharmacies serving more than 60,000 individual customers, oversaw the negotiation terms and conditions of multi-million dollar contracts, and managed care strategies and policies of specialty drugs generating \$350 million in sales. Smith is also a registered pharmacist with a degree from the University of North Carolina at Chapel Hill.

**QUOTES:**

“We are excited to have Jack join our team,” said McFarlane. “His extraordinary ability to evaluate, reorganize, restructure and improve critical business processes, as well as to connect with other brands, ensures that he will find the best new products for our clients. His work will allow us to continue providing the best in health care support.”

**DETAILS:**

- Smith is an assistant Scoutmaster with the Boy Scouts of America, and is a member of White Memorial Presbyterian Church in Raleigh, where he has served a mission youth leader and Bible study leader.

- He is a member of the Hematology Oncology Pharmacy Association, the American Society of Health-System Pharmacists, and the North Carolina Association of Pharmacists.

- He resides in Raleigh with his wife Kathy and two sons, Will and Andrew.

**ABOUT MEDPRO RX, INC.:**

MedPro Rx, Inc. is a specialty infusion pharmacy serving clients who require clotting factor, IVIg and other medications for complex chronic conditions. Established in Raleigh, N.C., in 2002, MedPro Rx's team has more than 150 years of combined pharmacy, nursing and management experience. As an Accreditation Commission for Health Care, Inc. provider (ACHC), MedPro Rx emphasizes treatments for individuals with autoimmune neuromuscular disorders, as well as rare bleeding disorders, such as hemophilia and von Willebrand Disease. The pharmacy has received numerous awards for its success and was most recently named one of the top five fastest-growing, privately held companies in the Triangle by *Triangle Business Journal*. For more information about MedPro Rx, please call (888) 571-3100 or visit [www.medprorx.com](http://www.medprorx.com).

Jennifer Fair  
MMI Public Relations  
(919) 233-6600  
[jennifer@mmipublicrelations.com](mailto:jennifer@mmipublicrelations.com)  
[twitter.com/MMIPR](https://twitter.com/MMIPR)  
[www.mmipublicrelations.com](http://www.mmipublicrelations.com)

*(end)*